



**Specialized Technology
and Cybersecurity Solutions**
Impacting communities for good.



MGT

MGT has grown exponentially, tackling TOUGH CHALLENGES at scale.

We've expanded our capabilities to solve the most **mission-critical** problems at the top of our clients' leadership agenda. We've done this by attracting

and retaining world-class talent, investing in training and infrastructure, and developing specialized solutions for today's complex challenges.



A national leader in advisory and technology solutions.



Our decades of experience, numerous references, and case studies are a testament to our unwavering commitment of putting students first and activating communities and businesses for growth. We understand the unique challenges of each market and have the expertise in solving their important strategy, implementation, performance, fiscal, technology, and cybersecurity issues.

Along with a comprehensive technology and managed services, we have a team of trusted advisors helping state and local government, education, and select commercial clients plan, design, execute, and monitor their organizations to achieve maximum results.

MGT TODAY:

25,000 
Client Engagements

Our team has executed across the country and abroad.

450 
Team Members

Including 200+ certified engineers with hands-on experience.

28 
MGT Offices

National experience and local office hubs to serve clients.



50 years of community IMPACT and performance.

MGT is celebrating more than 50 years of driving positive social change and performance in education, government, and enterprise companies. MGT is a nationally recognized expert leader in data-driven strategy, implementation, organizational performance, fiscal and resource efficiency, and technology – impacting communities – **for good.**

Trusted and Experienced Technology Partner:

People



MGT's team of 200+ certified engineers, pre-sales design team, project management organization, C-7 and C-10 certified cabling crew, and support contract specialists located around the country and abroad deliver technology solutions and 24x7x365 management and support. We have a national presence with local engineering and cabling resources.

Process



As your trusted partner, MGT addresses mission-critical technology and security challenges with tailored, holistic technology solutions. With every project, we take a consultative approach to understand your organizational goals, current infrastructure, technology requirements, growth plan, and support needs to recommend a solution or collaboratively develop a technology plan that meets your unique needs.

Outcomes



We recognize the complexities technology professionals face. With every engagement, your unique requirements and organizational goals are top priority.

Our focus is delivering technology solutions and managed services to meet your objectives and delivering a positive business outcome.



CYBERSECURITY

A layered approach.

We take a layered approach to cybersecurity, starting with proactive services like assessments and penetration testing to reduce risk. Our advanced tools—including next-generation firewalls, endpoint protection, cloud security, network access control, and backup/retrieval solutions—strengthen your defenses. Around-the-clock (24x7x365) managed security services and rapid incident response help detect and quickly resolve threats like ransomware.

MGT's Security Operations Center (SOC) is ISO 27001 Certified and SOC 2 Compliant, following the NIST Cybersecurity Framework to safeguard your critical systems and sensitive data, maintain compliance, and continuously enhance your security posture.



- Improve your security posture and safeguard critical information
- Mitigate ransomware and other security threats
- Provide consistent enforcement of context-based policies across wired/wireless networks
- Provide security to SaaS applications, such as Google mail and Office 365

NETWORK INFRASTRUCTURE

Resilient and secure networks.

Build resilient AI-powered networks with MGT's expert infrastructure solutions. MGT provides a suite of network infrastructure technology solutions in the brands you prefer, from switching and routing, SD-WAN, wireless or our Network-as-a-Service solution.

- Support modern networks with a consistent user experience
- Easily and securely connect devices to applications or the cloud
- Provide centralized provisioning and easy-to-manage cloud and on-premises solutions
- Deliver flexible, scalable network technology and management solutions

MANAGED SERVICES AND SaaS:

MGT offers tailored managed and co-managed services across cybersecurity, network infrastructure, cloud and data, and communications to optimize your infrastructure, augment your IT team, and deliver 24x7x365 monitoring and support. Our around-the-clock NOC/SOC can assist with routine tasks, provide solution-specific technical expertise, and offer both business hours and after-hours support.

- 24x7x365 monitoring and support
- Software/firmware upgrades and patch management
- Custom playbooks, quarterly reviews, and lifecycle management
- Mix and match SLAs to only pay for what you need
- SaaS offerings for endpoint digital and security experience monitoring



PHYSICAL SECURITY

Provide safety and security.

Secure your facilities with advanced physical security solutions using AI-powered video analytics, a diverse camera portfolio, and integrated safety technologies including mass notification, alarms, access control, environmental sensors, and visitor management.

- Integrated physical security to deter violence, prevent unwanted visitors, and quickly respond to incidents
- Digital campus security maps speed up incident response, comply with regulations, and save lives
- Access Control for simplified key management and prevention of unwanted visitors
- Weapon detection and environmental sensors to detect vape, air quality issues, and rowdy incidents

CLOUD AND DATA

Resilient and redundant data management.

MGT's solutions provide the resiliency your organization demands through colocation, public cloud, and private cloud hosting, via our state-of-the-art, US-based data centers, to deliver data, backup, and disaster recovery services. Our team also architects and delivers an on-premises or hybrid data center including servers, SD-WAN, storage, data protection, and power protection to secure your data, provide redundancy, and enable fast recovery should an issue occur.

- Redundant hosting capabilities
- Uninterrupted and reliable power supply
- Immutable backup, data recovery in seconds

COMMUNICATION

Enhanced collaboration and productivity.

Our communication solutions will enhance your organizations' communication, collaboration, and productivity! Calling, collaboration, and meeting technology provide your teams with reliable calling and tools to improve collaboration whether in the office, working remote, or distance learning. Mass notification solutions keep everyone on schedule and informed in an emergency.

- On-premises or cloud calling solutions
- Meeting and collaboration tools
- Phones, digital whiteboards, and room devices
- Mass notification for scheduled or emergency notification
- Speakers, clocks, bells, strobes, and wearable panic buttons



TECHNOLOGY SERVICES

Through MGT SERVICES and STRATEGIC PARTNERSHIPS, we support technology initiatives and help solve critical challenges.

End-to-end technology services for seamless implementation.

ASSESSMENTS & ADVISORY SERVICES

Our expert security, network infrastructure and communication evaluations identify potential gaps and vulnerabilities, helping you strengthen your IT infrastructure and security posture, and achieve regulatory adherence with confidence.

CABLING

We are a licensed C7 and C10 cabling provider with a local team of professional cabling technicians that install low and high voltage cabling to power networks, wireless access points, phones, paging devices, and physical security cameras. We can accommodate jobs as small as a few drops to complete campus projects

DESIGN, PLANNING & IMPLEMENTATION

End-to-end solutions for seamless technology implementation. We offer expert design and planning, ensuring seamless implementations and migrations. This includes detailed network planning, pre-sales design support, proof of concept (POC) evaluations, and site walks. We also conduct thorough infrastructure audits and develop strategic cloud migration plans. Experienced engineers, cabling teams, and project management support drive the plan from concept to completion.

IT RECRUITMENT & STAFFING SOLUTIONS

In addition to our managed solutions, MGT offers comprehensive IT recruitment and staffing services—providing full-cycle hiring and flexible short- and long-term staffing across a wide range of roles, from infrastructure and cybersecurity to leadership—to help you scale projects, fill critical skill gaps, and stay competitive in a rapidly evolving landscape.

IT PROJECT MANAGEMENT

Expert oversight and coordination for your technology initiatives, ensuring projects are completed on time and within budget. We manage all aspects of project execution, from initial planning and resource allocation to risk management and delivery. Our experienced project managers work closely with your team to align objectives, streamline processes, and achieve optimal outcomes, ensuring your IT projects are executed efficiently and effectively.

MANUFACTURER & PARTNER BRANDED SUPPORT

Comprehensive assistance for leading technology manufacturer solutions with oversight and management by MGT support contract specialists. We offer support contracts directly from the manufacturer, and as a certified manufacturer support provider leveraging our extensive expertise and engineering resources, we also offer partner-branded support. MGT's partner-branded support simplifies technology maintenance by offering a single point of contact and comprehensive assistance in a multi-vendor environment, leading to faster problem resolution.

Shaping and strengthening enterprises for the FUTURE.



Cybersecurity

- Next-Gen Firewall
- Endpoint Malware/Anti-Virus Protection
- Cloud Security
- Network Access Control
- Backup & Retrieval
- Multi-Factor Authentication
- Vulnerability & Penetration Testing
- Vulnerability Management
- Automated Patch Management
- MDR/EDR/Managed Services
- 24x7x365 SOC - SOC 2 Compliant

Managed Services

- Cybersecurity
- Network Infrastructure
- Cloud & Data
- Communications
- Physical Security

Physical Security

- Cameras
- Access Control
- Alarms
- Environmental Sensors
- Visitor Management Systems
- Mass Notification
- Speakers, Clocks, Bells, Strobes, & Wearable Panic Buttons

Network Infrastructure

- Routing and Switching
- SD-WAN
- Wireless
- Network-as-a-Service

Cloud & Data

- Public and Private Cloud
- Data Center
- SD-WAN
- Data Storage
- Data Protection
- Power Protection

Communications

- On-premises or cloud calling solutions
- Meeting and collaboration tools
- Speakers, Clocks, Bells, Strobes, & Wearable Panic Buttons

NVUSD has partnered with MGT over the last several years on large-scale infrastructure projects, including district-wide Aruba WiFi and switching replacement, C7 Fiber upgrades, and most recently, we've begun a district-wide Public Address system replacement. Through every step of the way on every project, MGT's management and engineering teams have gone above and beyond in delivering the projects on time, within budget, and with few technical challenges. Our internal teams can focus on operations while we know MGT "has our back" in helping us achieve our long-term goals.

- Jordan Michels, Chief Technology Officer, Napa Valley Unified School District

MGT

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Speak with a trusted advisor today:

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mgt.us



MGT is a portfolio company of The Vistria Group.