# Better Together:

How HPE Aruba Networking and MGT Managed Solutions combine powerful tech and expert service to transform public-sector IT.

The challenges are staggering. Today's public-sector organizations are facing relentless IT demands arising from limited staff, rising cyberthreats, and outmoded infrastructure. From school districts to local government agencies, leaders are being asked to modernize, secure and scale with no increase in staff or budget, and no relief in sight.

Two of the foremost leaders in networking technology and managed IT services,

HPE Aruba Networking and MGT Managed Solutions, are now working together to solve these challenges. These companies have combined HPE Aruba Networking's powerful AI-driven networking platform with MGT's deep public-sector expertise to create an all-in-one solution that delivers leading-edge technology, cost-effective management, and deep industry expertise. With this new solution, HPE Aruba Networking and MGT are empowering public-sector organizations to manage, secure and support operations in a new era of IT complexity.
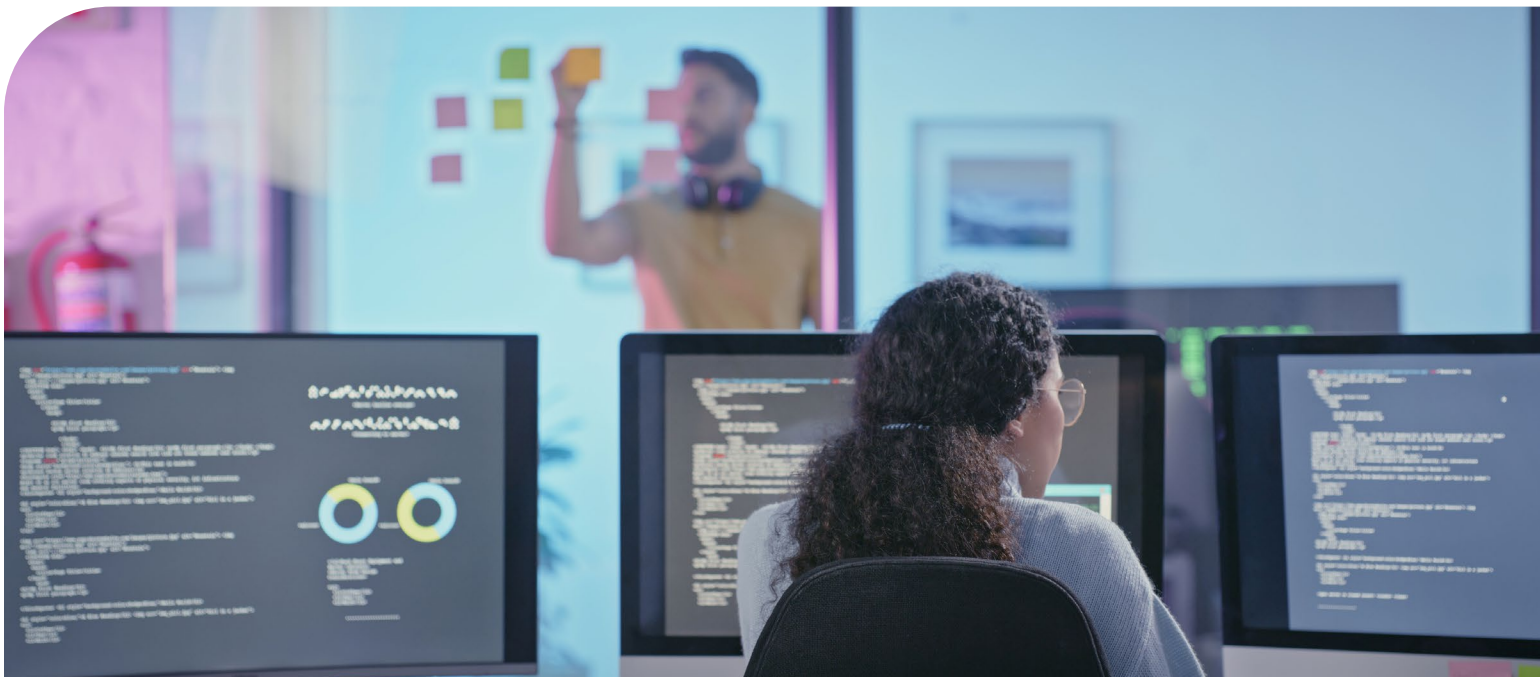
I. What's Driving the Shift to Managed Infrastructure

Public agencies and school districts are under pressure to do more with less. The traditional IT models they've used demand time, talent, and resources that many of their teams simply don't have.

Among the challenges:

• Aging infrastructure and outdated tools

• Exponentially growing cybersecurity risks

• Overburdened, budget-constrained IT teams

• Complex management demands from an array of new connections and endpoints for cloud, remote work and connected devices

The HPE Aruba Networking and MGT partnership offers a new approach to taking on these challenges: an innovative, AI-powered infrastructure combined with hands-on services in one integrated solution.

The Power of the HPE Aruba Networking and MGT Partnership: The Best Possible Tech and Support Teams

HPE Aruba Networking delivers the industry's first secure, AI-native network that is purpose-built to harness the power of AI and deliver exceptional user and operator experiences. Its scalable platform empowers schools, cities, and agencies to manage every connection with greater clarity, control, and confidence.

At the same time, **MGT Managed Solutions** provides expert IT services tailored to school districts, cities, counties, and government agencies. With 50-plus years of experience and a team of over 350 certified engineers, MGT brings the depth of expertise that public agencies need.

Together, HPE Aruba Networking and MGT empower organizations to stay ahead of security threats, simplify complex environments and improve service delivery without overloading internal teams.

Their integrated solution offers a more powerful, sustainable, and cost-effective way to run IT operations.
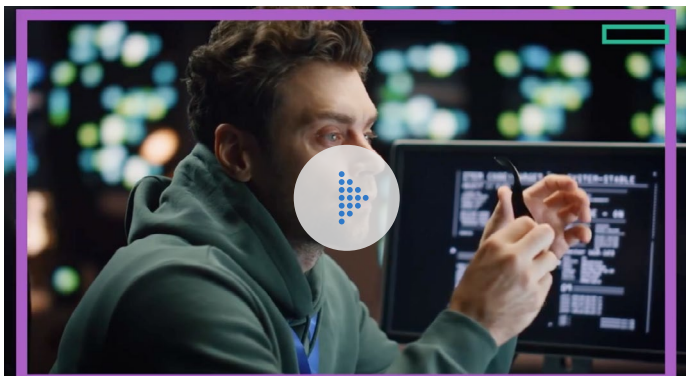
II. HPE Aruba Networking Capabilities

HPE Aruba Networking delivers cloud-native, AI-powered solutions that simplify operations, strengthen security and accelerate performance. With a unified platform that spans wired, wireless, WAN, and data center infrastructure, organizations can scale confidently, respond faster, and manage every connection with clarity and control.

Key Capabilities

• **AI-powered Network Security:** HPE Aruba Networking Central transforms network security with advanced AI-driven capabilities. With deep visibility into users and devices, you can automatically detect, contain, and respond to threats before they cause disruption. AI models also continuously learn and adapt, reducing false positives and making real-time decisions that safeguard the network. In addition, Built-in Zero Trust Network Access (ZTNA) and behavioral profiling enhance risk management without impacting performance. ***Operational Benefit:*** *Proactive protection keeps teaching and services running without interruption.*

WATCH NOW: Supercharge your network with AI-powered management and observability

Take two minutes to see how HPE Aruba Networking is transforming network performance, visibility and efficiency through AI.

• **Wireless, WAN and Switching Infrastructure:** HPE Aruba Networking Central delivers unified management across wired, wireless and WAN environments, including SD-WAN and VPN. You gain centralized control from a single cloud-native dashboard with built-in automation, zero-touch provisioning, and guided workflows. This reduces manual intervention, speeds up site deployment, and simplifies network operations. ***Operational Benefit:*** *One platform gives organizations complete control and faster, simpler deployments.*

• **Enterprise Switching:** Built on seventh-generation ASICs, HPE Aruba Networking switches provide high-performance, low-latency connectivity with security-first features. Port profiles, MultiEditor, and role-based access control streamline large-scale configurations and enforcement, making it easy to maintain policy while powering enterprise-scale deployments. ***Operational Benefit:*** *High-performance switching that enforces policy with ease across large deployments.*

• **Wireless Access Points and Private 5G:** HPE Aruba Networking's access points support Wi-Fi 6/6E and Wi-Fi 7, as well as IoT protocols like BLE and Zigbee. For even more robust wireless coverage, private 5G integration enables ultra-reliable, low-latency connections across mission-critical environments. Self-locating APs and dynamic spectrum allocation maximize performance and expandability. **Operational Benefit:** *Reliable, always-on coverage that adapts to any environment.*

• **Campus and Data Center Switching:** HPE Aruba CX Series switches offer cloud-integrated, distributed services with intelligent traffic routing, advanced telemetry and support for virtual overlays. With options for hybrid, cloud and on-premises models, you can scale seamlessly while maintaining complete control over the environment. *Operational Benefit: Intelligent switching that balances traffic, boosts uptime, and supports hybrid environments.*

• **Transformed AI-powered Network Operations:** HPE Aruba Networking Central is integrating advanced agentic mesh technology, featuring a multi-agent orchestrator that allows AI models to coordinate and reason together. This creates a distributed system of AI capabilities that collaboratively reason through events, orchestrate actions and adapt in real time. *Operational Benefit: AI-driven insights simplify complexity and amplify team productivity.*
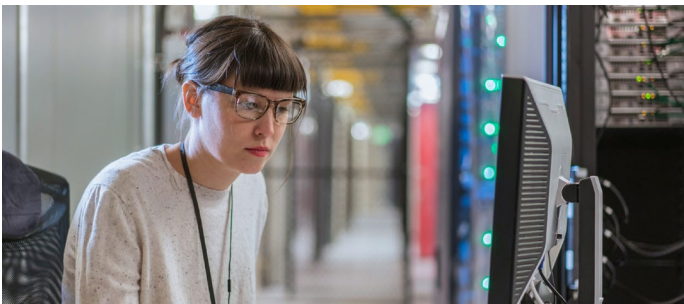
III. MGT Managed Solutions

MGT delivers flexible, right-sized managed and co-managed services designed to complement and extend your internal IT team. With deep experience across government and education, and a proven track record of reducing operational burden and strengthening IT posture, MGT is the go-to partner for modern infrastructure management. This isn't just a service. It's a strategic partnership built for the public sector.

Key MGT Capabilities

• **24/7 Network Monitoring and Response:** MGT provides around-the-clock monitoring, ensuring real-time issue detection and response. Certified engineers actively identify and address disruptions before they impact operations — so your team can stay productive, and essential services can keep running without interruption.

• **Cybersecurity and Risk Reduction:** From threat detection to vulnerability assessments and endpoint protection, MGT's proactive cybersecurity services help reduce risk and ensure compliance with evolving government regulations and best practices.

• **Cloud and Data Infrastructure Management:** Whether you're migrating to the cloud or optimizing existing infrastructure, MGT offers comprehensive support for storage, backup, disaster recovery and hybrid systems. Gain more resilience, better control and infrastructure uptime.

• **Staff Relief and Support:** When you're short on IT staff, MGT can step right in with skilled engineers, technicians and service desk support teams. We help you bridge gaps, handle surge capacity and maintain service levels without the time or cost of long hiring cycles.

• **Scalable, Cost-Effective Service:** MGT's flexible pricing is built for public agencies, so you only pay for what you need. That means you can modernize confidently while keeping costs predictable and performance strong.

IV. The Power of Our Partnership

HPE Aruba Networking brings the technology. MGT brings the team. Together, we deliver a seamless blend of infrastructure and expertise, giving public agencies a smarter, more sustainable path to modernization. From Day 1 implementation to long-term optimization, every element is purpose-built to reduce burden, improve resilience, and drive better outcomes.

- AI-powered infrastructure with built-in security and observability

- Managed and co-managed services that reduce costs and ease staffing burdens

- End-to-end support designed specifically for public-sector IT environments

Whether you're updating your infrastructure, strengthening cybersecurity or increasing operational reliability, the HPE Aruba Networking and MGT partnership gives you everything you need to succeed without overextending your team.

IT that Meets the Moment

Modernizing your technology shouldn't mean compromising support. And managing IT complexity shouldn't drain your internal resources.

With **HPE Aruba Networking** and **MGT Managed Solutions**, you don't have to choose. You get both.

- **Intelligent infrastructure.** Designed for performance, built for scale and powered by AI.

- **Real support.** Delivered by seasoned experts who understand the unique challenges of school districts, cities, counties, and local government agencies.

The result? Better outcomes. Better service levels. Better technology. For you, your team, your users, and your community.

Contact us today to explore how this partnership can help your organization thrive.

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